



Working From Home

AXA Commercial has undertaken a Product Review and Fair Value Assessment as the manufacturer of this product, in accordance with our obligations under PROD 4.2.

Date of most recent Product Review and Fair	August 2023
Value Assessment	
Date of next Product Review and Fair Value	Within the next 12 months*
Assessment to be completed by	

^{*}We continuously monitor our products and apply a risk-based approach to our product governance; the next review and assessment may take place before this date and this document updated accordingly.

Outcome of the Product Review and Fair Value Assessment

As a result of the product governance activities undertaken across this product we can confirm:

- 1. The product remains consistent with the needs of the identified target market
- 2. The product remains consistent with the fair value assessment
- 3. The intended distribution strategy remains appropriate

Product Description	A property led product aimed at SMEs for home-based companies. This product offers a core selection of common and standard covers (such as Contents, Business Interruption, Public Liability, Employers' Liability) with the ability to cover additional options sections (such as Buildings). This product can be sold online via Insurance Intermediaries with an element of direct.	
Product Type	This is a Commercial Lines general insurance product which is suitable for business customers only.	
Product Status	This product is open to new and renewal business.	
Who is the product designed for?	Commercial customers with businesses based within Great Britain, Northern Ireland, the Channel Islands and the Isle of Man who are looking for a package insurance policy.	

Non-Commercial customers.

Although this product is suitable for over 300 trades, examples of trades it is not suitable for are:

Who is the product <u>not</u> appropriate for?

- Entertainment, leisure, and retail
- Education services
- Healthcare services
- Travel agencies and tour operators
- Money and debt recovery services
- Local government and community

This product provides the following cover, up to agreed specified limits:

What are the mandatory product features that will meet the needs, characteristics, and goals of the target market?

- Business Interruption
- Contents
- Employers' Liability
- Goods in Transit
- Legal Expenses
- Money
- Public Liability

Does the product include optional covers?

In addition to the above, the following optional covers can be added, up to agreed specified limits:

- Buildings
- Business Equipment

How should this product be distributed?

This product can be sold with the active assistance and guidance of an Insurance Intermediary. This product can also be sold by an Insurance Intermediary directly to customers without this assistance.

What should distributors do to ensure the product provides fair value to the end customer?

To ensure the customer receives fair value for this product, care must be taken to ensure no duplicate cover exists or is caused by an add-on where that cover is already provided by the policy. Commission, fees, or charges passed onto the customer must be proportionate to the service provided and provide fair value. The distributors should ensure that the sums insured are adequate for the risk insured.

Additional Product Literature

This document is to be read in conjunction with the appropriate policy wording (which is available through the AXA Connect broker portal), along with the policy summary.

Further information about the Product Review and Fair Value Assessment

When completing our Product Reviews and Fair Value Assessments we used all available information relevant to the product, and information provided by our distribution partners.

Where indicators and measures were outside AXA Commercial's tolerance, we investigated these to ensure that the product continues to remain suitable for the target market, delivers value for customers and operates in line with customer expectations. Details of any key actions taken can be found below.

Review / Assessment Area	Key Indicators and Measures	Summary outputs and actions
Product Performance	 Target Market review Customer vulnerability considerations Product fees/charges Claims performance. Complaints performance Product Cancellations Value Measures (where the product is a value measures product) 	Our assessment of these measures confirmed the ongoing fair value of this product. We have made some updates to the overall Target Market Statement to ensure the information provided is clear. This product is NOT a value measure product.
Price	 Pricing approach Commission/remuneration arrangements Loss Ratio performance COR performance Customer tenure Cost and Impact of any Add-Ons Cost and Impact of Premium Finance 	Our assessment of these measures confirmed the ongoing fair value of this product.
Service Delivery	 Claims Service Metrics Complaints Service Metrics Operational Service Metrics Customer Feedback 	Our assessment of these measures confirmed the ongoing fair value of this product.

	 Review of Distribution 	Where distribution partners responded to our
	Strategy and oversight in	information request these have been included,
	place specific to this product	and our assessment of these measures has
	 A review of the extended 	confirmed that the distribution strategy for this
	distribution chain.	product remains appropriate. (This is subject to
		all distributors ensuring that the costs they pass
Distribution		on to customers and any add-ons sold do not
		adversely impact the value of this product.)
		We continue to work with our partners to
		obtain and assess information, and agree
		actions as required, to ensure the ongoing value
		of this product.
	 Results of previous 	Our assessment of these measures confirmed
	assessments of this product	the ongoing fair value of this product.
	 Review of any product 	
Assurance	changes and Significant	
Activity	Adaptations	
	 Review of any Risks or 	
	Incidents associated with this	
	product.	
	 Review of other relevant 	
	Monitoring and Oversight	
	activity relating to this	
	product	