

Live Learning in 2025



Over 6,000 hours live learning

1,700+ recording views

Business Interruption 948 hours

Introduction to Professional Indemnity 481 hours

Motor Fleet 423 hours



Climate School

Did you know that according to the **AXA Future Risks Report 2025**, climate change is now the biggest concern for experts worldwide?

That's why we've put together an easy-to-understand, science-backed learning platform to help you get to grips with it all.

With simple, expert-led modules, you'll discover practical ways to adapt your business, support climate action, and build resilience — and you can recommend it to your clients too.

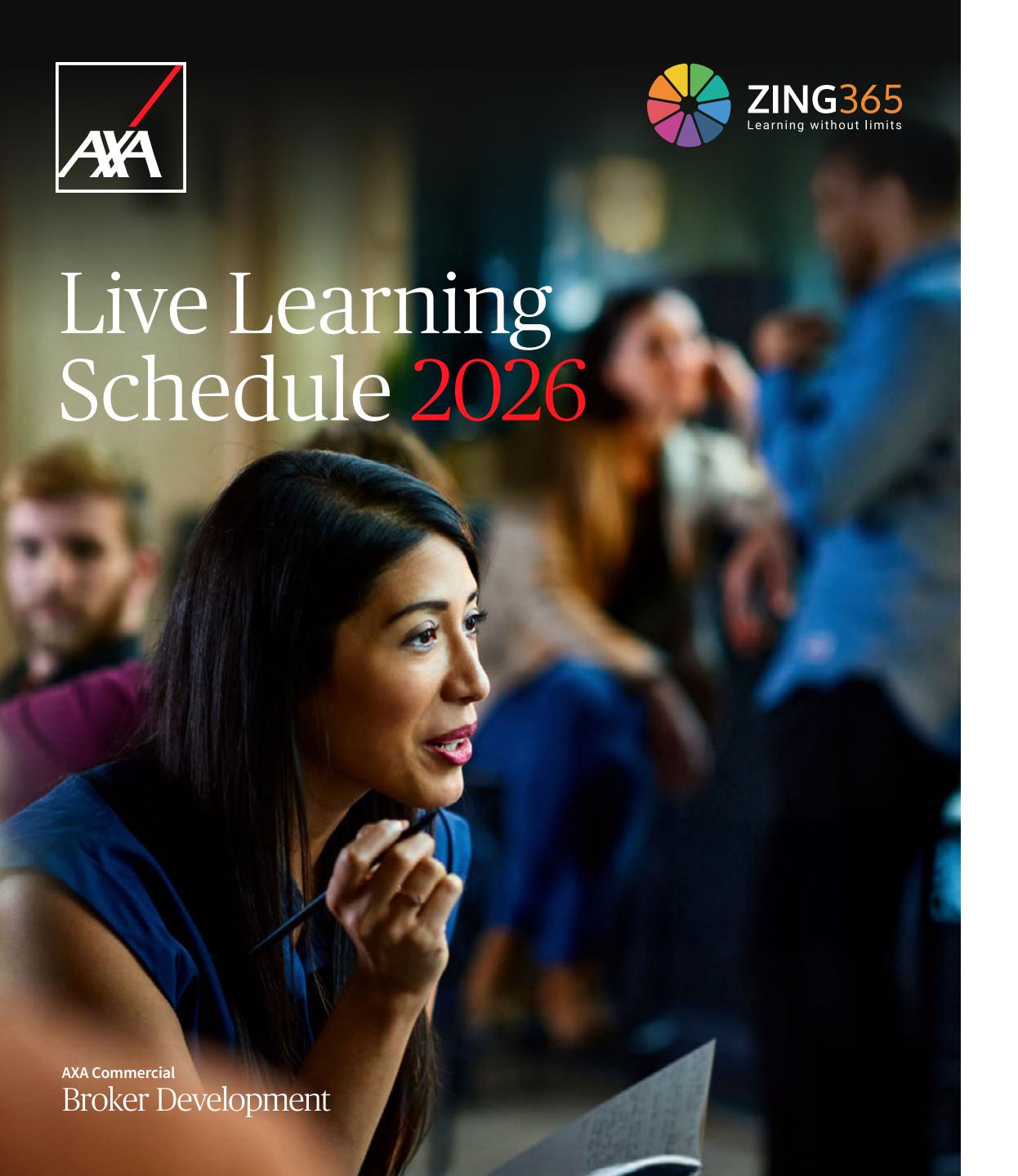
By doing so, you'll help them become more sustainable, cut costs, and unlock new opportunities — all while showing you care about their long-term success.

There are 8 bite-sized modules covering topics like **The Great Climate System**, **Water Crisis**, **Biodiversity**, **The Low Carbon Transition**, and how to act on your carbon footprint.

Best part?

It's free to register and use.

AXA Commercial Broker Development



January 2026

Wednesday 9.30-10.30am

Motor Fleet
Insurance

Motor fleet insurance can be tricky to understand because it's not just about insuring one vehicle — it covers a whole fleet. There are a host of covers, restrictions and policy conditions, not to mention policy administration.

- In this webinar, we will explore how motor fleet insurance policies are incepted and the underwriting factors that an insurer would use to determine the premium.
- We'll talk about things like burning costs and 'vehicle years' that influence the premium.
 Since fleet policies tend to see a lot of claims, we'll also cover ways that insureds can help manage their risks. Working together with the insurer and sticking to policy conditions can make a big difference in making the process smoother.



January 2026

Monday 12:00 - 1.00pm
Lithium Batteries
& Electric
Vehicles

As more electric vehicles (EVs) and lithiumion batteries hit the roads, the insurance world is changing fast.

- In this session, we'll look at how these new techs impact various risks from fire and explosion risks to liabilities and environmental concerns.
- Insurers' attitudes are shifting, but they need to keep up with how vehicles and properties are evolving.
- Plus, government and regulator pressures are pushing manufacturers toward more sustainable ways of living. But the big question is: how sustainable are these solutions really?
- As a trusted partner to your clients, we'll also cover how to effectively advise them on the coverage options available to stay protected in this new landscape.



February 2026

Tuesday 9.30-10.30am

Introduction to
Business
Interruption

Business interruption insurance is usually sold as part of a package or commercial policy.

- In this session, we'll look at how it relates to other coverages, what exactly it protects, indemnity periods and the extensions you can add.
- Most importantly, we'll explore why it's crucial for safeguarding the future of businesses after an insured loss.

February 2026

13 Intermediate
Business
Interruption

Business interruption can be a complex area of insurance.

- In this session, we'll cover how to provide the right, adequate insurance solutions, and explain the common policy exclusions and extensions to watch out for as well as the key risk management factors for different types of businesses, so you can better advise clients on reducing the impact of a loss.
- Plus, we'll look at how the FCA Test case has shaped today's market and what it means for you.

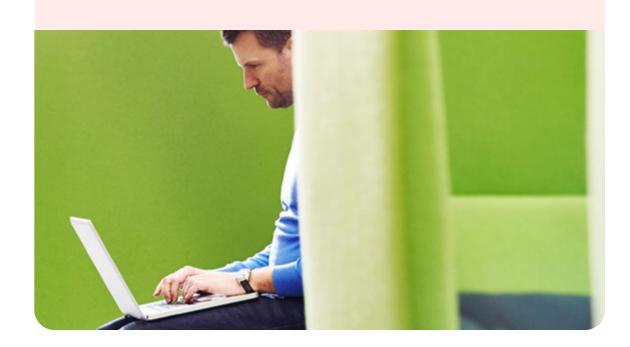
February 2026

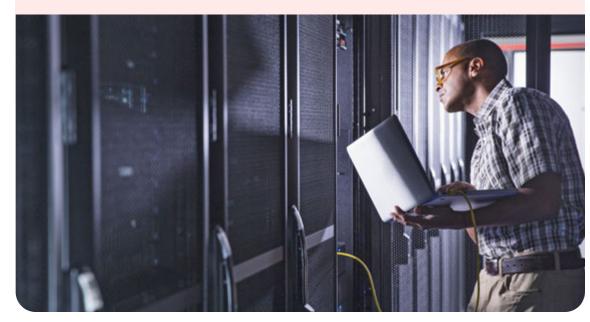
Monday 12:00 - 1.00pm

Technical challenges of
Business Interruption
& Underinsurance

Underinsurance and Business Interruption (BI) are complex areas within commercial insurance.

- Failing to correctly assess a client's needs can lead to significant financial shortfalls and reputational damage for both the client and the broker.
- This webinar provides a practical and technical look at underinsurance and BI, exploring how these issues arise, why they are increasingly challenging in today's market, and how to help clients set accurate sums insured and indemnity periods.









March 2026

Tuesday 9.30-10.30am

Introduction to
Directors &
Officers (D&O)

This webinar introduces you to Directors & Officers (D&O) Insurance.

- To advise your clients effectively, it's important to understand what directors and officers do, and how claims can arise for them.
- We'll cover the basics of a D&O policy, including who it's most suitable for, what kind of cover it provides, and how a claim might unfold.

March 2026

Wednesday 9.30-11.00am

Intermediate
Directors &
Officers (D&O)

The failure of a director or officer can have serious consequences for any business.

- This webinar helps you understand how to explain the importance of D&O insurance to companies that need it.
- We'll explore the legal and regulatory framework surrounding directors and officers, and how that ties into the need for D&O cover.
- With the UK becoming more litigious, we'll also look at the types of claims insurers might see and what the legislative landscape looks like for UK company directors and officers.

April 2026

Thursday 9.30-10.30am

Introduction to
Professional
Indemnity

Covering your client's liability is something you probably do on most policies, especially for public and employer's liability.

- But what about businesses that provide professional advice?
- If professional indemnity isn't something you deal with regularly, it can be tricky to get your head around how these policies actually work. In this webinar, we'll cover the basics of professional indemnity how it works, the legal remedies involved, and the key factors that influence underwriting.
- We'll also share some top tips on what to look out for in a PI policy wording, so you can spot the important bits and advise your clients more confidently.

April 2026

Wednesday 9.30-11.00am
Intermediate
Professional
Indemnity

In this 90 minute webinar, we'll start by exploring how a business can be held professionally liable, before examining the different types of policies available.

- We'll also look into the legal remedies involved and the key underwriting factors that influence coverage.
- By the end, you'll be able to identify when PI is required and understand the benefits it offers to clients.
- We'll also cover common risks and exposures faced by professional trades, as well as how PI can benefit non-traditional trades.









May 2026

11

Monday 9.30-10.30am

Introduction to

Commercial

Property Insurance

Commercial property is often a business's most valuable asset — but what happens if something goes wrong?

- This beginner-friendly webinar is perfect if you're new to insurance or want to build a solid foundation in commercial property cover.
- We'll cover what commercial property insurance is, why it's important, and how it protects offices, shops, warehouses, and other business premises.
- You'll learn about the main risks, what a typical policy covers (and what it doesn't), and get a simple overview of how claims are handled.
- We'll also briefly look at the responsibilities of landlords and tenants, plus the role insurers and underwriters play in protecting property.



May 2026

Wednesday 9.30-10.30am
Introduction to
Real Estate

This webinar takes a look at the complexities of real estate insurance.

- Whether you're dealing with property owners, developers, or other industry players, we'll explore the different insurance needs across the sector and the types of businesses involved.
- Alongside familiar covers like property liability, professional indemnity, business interruption, and material damage, we'll also cover other important insurances that might come into play—such as credit insurance, warranties, nuisance cover, and environmental insurance—all of which can pose unique challenges to real estate clients.



May 2026

Thursday 9:30 - 11.00am

Intermediate
Property
Insurance

In this 90 minute webinar, we'll explore the different types of property that can be insured, along with the legal and moral responsibilities of landlords and tenants, including relevant legislation for property owners and landlords.

- We'll review the policy wordings for property and let property insurance—what's covered, what's excluded, and the conditions, warranties, and endorsements that may apply.
- We'll also look at the role of underwriters and how they assess property risks, as well as the options available to proposers when it comes to setting the sum insured.
- Finally, we'll cover how claims are settled, the options claims handlers have, and the key people involved in the process."





June 2026

Tuesday 9.30-10.30am

Introduction to
Risk Management
and Insurance

Understanding risk is essential in the insurance industry. This webinar will explore how effective risk management supports insurance from both a broker's and underwriter's perspective.

- You'll gain a clearer understanding of the relationship between risk and insurance, learn how brokers and underwriters help clients control and minimise risks, and develop the confidence to have meaningful conversations with clients about risk management and how to approach it.
- You'll also see how risk influences insurance decisions and appreciate the vital role that risk management plays in the industry.



June 2026

Tuesday 9.30-11.00am

Intermediate
Risk Management
and Insurance

Risk management is a crucial part of any business, and this webinar is designed to equip you with the skills to have informative, detailed conversations with your clients about identifying and mitigating key risks, including market, credit, operational, and compliance risks.

- We'll explore how to pinpoint these risks and implement actions to control, reduce, or eliminate them, while also examining how insurance can support risk management strategies and the importance of preparing contingency plans for major risks.
- By the end, you'll have a deeper understanding of the risks businesses face today, be better equipped to establish a client's risk appetite and key risk indicators, and be confident in helping clients develop effective risk management programmes to safeguard their operations.



July 2026

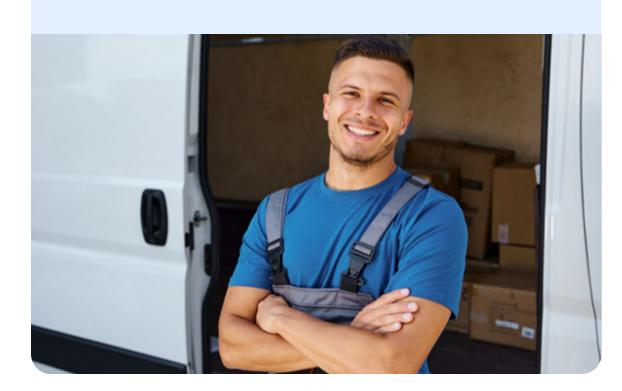
Thursday 9:30 - 10.30am

Essentials of

Motor Trade

The motor trade industry is a large and complex world, facing many different risks on a daily basis. This webinar will explore the specific risks associated with motor traders and identify the products and covers available to protect their businesses.

- We will examine underwriting factors, along with policy covers and extensions that are exclusive to the motor trade industry.
- By the end of the session, you'll be able to recognize who would be suitable for a motor trade insurance policy, understand the term 'use' as referenced in the Road Traffic Act, and determine the different insurance covers available to motor traders, helping you provide tailored advice to clients operating within this sector.





September 2026

4

Friday 9.30-10.30am

Introduction toContractors
All Risks

The construction industry presents unique challenges for insurance due to several factors: the high costs of building projects, the large amounts of equipment and materials involved, and the need to ensure all parties are adequately covered.

- Proper risk assessment is crucial, taking into account all potential losses that could occur during a project.
- This webinar will explore construction insurance and highlight the key risks that underwriters and brokers need to be aware of. We'll look at the typical exposures faced by the industry, along with the legal issues that can come into play.
- We'll also examine what needs to be covered and how construction insurance may differ from other types of commercial insurance.



September 2026

Wednesday 9.30-11.00am

Intermediate
Contractors
All Risks

The construction industry is a complex area for insurance due to several factors: the high costs of some building projects, the extensive equipment and materials required, and the importance of ensuring all parties involved are adequately covered.

- This 90 minute webinar aims to provide an indepth look at construction insurance and the various risks that underwriters and brokers may encounter.
- We will examine identify risk factors that a contractor may be exposed to, exposures faced by the industry, and the legal issues that can arise.
- We'll also explore what needs to be covered and how construction insurance may differ from other types of commercial insurance.



October 2026

5

Monday 9.30-10.30am

Introduction to
Liability
Insurance

This webinar introduces delegates to the concept of liability and its importance within the UK legal system. We'll explore the relationship between criminal and civil law, with a focus on the system of torts where liability arises.

- Special attention will be given to how the tort of negligence relates to insurance, particularly in the context of Employers' Liability (EL), Public Liability (PL), and Products Liability cover.
- To deepen your understanding, we'll review common policy wordings, what underwriters look for when assessing risk, and clarify what is not covered—and why.



October 2026

Introduction to Employer Liability(EL)

Many businesses employ staff to carry out their work, and some also use subcontractors for specific tasks to complete projects. This webinar will explore who is considered an employee, and the associated risks that employers face.

- We'll examine the relevant laws, regulations, and guidelines issued by the Health & Safety Executive, along with the potential consequences of not having the right protections in place.
- We'll also look at the practical steps employers can take to safeguard their employees—and themselves—through effective risk management and compliance.



November 2026

4

Wednesday 9.30-11.00am Liability through Tort

This webinar explores the concept of tort and its relationship with insurance.

- To deepen understanding, we'll examine the structure of UK law, focusing on how negligence fits within civil law and how its principles underpin liability insurance.
- We'll explore what tort is and its place in UK law, how tort law and insurance are connected, and how torts are covered by insurance and why this coverage is important. We'll also look at different torts in civil law and discuss how they relate to insurance coverage for businesses and individuals.



More self-learning tools from AXA



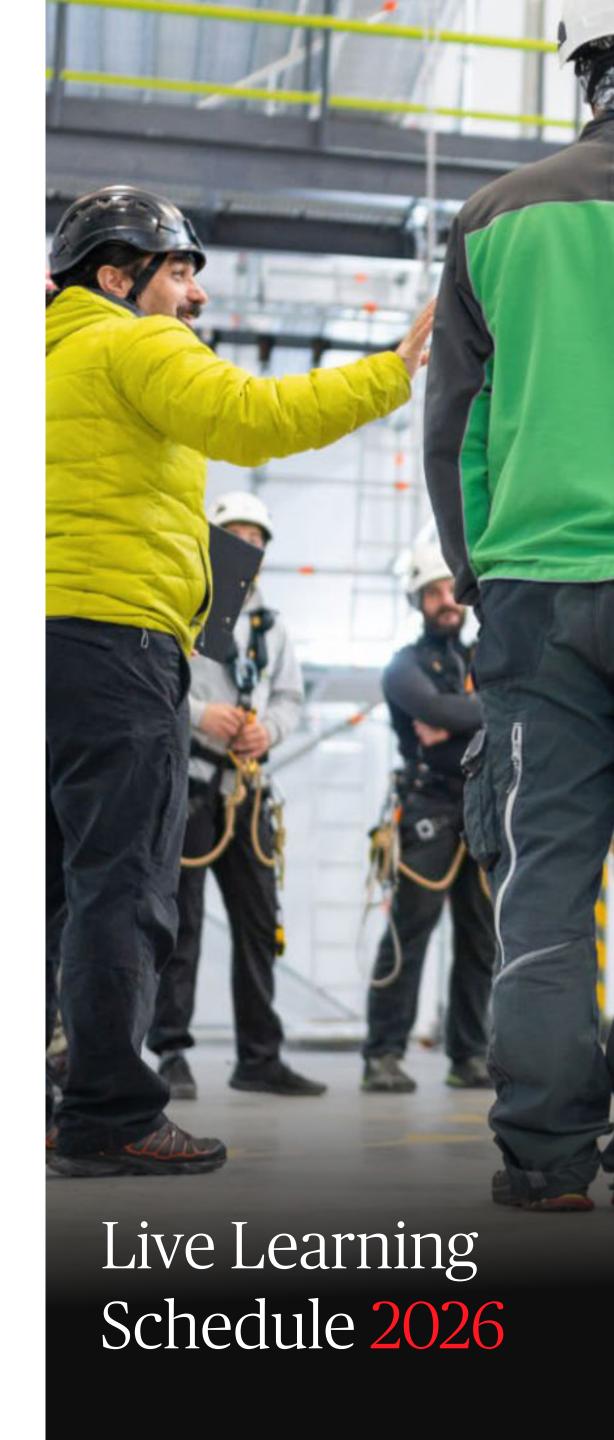
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Indepth technical topics in bitesize chunks.

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Live Learning Schedule 2026

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