

### **Professional indemnity**

**Proposal form (Property professionals)** 



### The information you provide in this proposal form

This is a proposal for a contract of insurance between you and us and you have a duty to make a fair presentation of the risk to us in accordance with the law.

If you do not meet your duty to make a fair presentation of the risk to us then we may at our option take one or more of the following actions

- 1 Cancel your policy
- 2 Declare your policy void (treating your policy as if it had never existed)
- 3 Change the terms of your policy
- 4 Refuse to deal with all or part of any claim or reduce the amount of any claim payments

Please provide a full answer to every question. Please ensure that all answers are typewritten or printed in block letters within the spaces provided. A principal of the practice must sign and date this form and any separate sheets.



1 Your details	
1.1 Practice name (include all names under which you practice)	
Main office address	Postcode
Telephone number	
Contact email address	
Practice website	
State number of branch offices	Please list on a separate sheet all branch offices including addresses for which you are seeking cover
Date established	
1.2 Is cover required for anything other than work undertaken by the above firm(s)? This may include a predecessor in business or liability of one of your partners or principals relating to work undertaken elsewhere.	If 'Yes', please provide details:
1.3 State type of business/profession to be insured	



### 2.1 Please list below details of the partners/directors/members of the practice Date of birth Qualifications Name Years in How long as partner/director/ industry member of the firm(s) 2.2 Is the firm regulated by RICS? Yes No 3.1 Please advise total number of staff excluding partners, directors, members 3.2 Please advise number of staff who have 5 or more years experience in the business undertaken or who hold a relevant professional qualification 3.3 All others Sole practitioners only 3.4 What arrangements do you make when you are unable to attend your business? 3.5 Is the company/firm or the partner/ If 'Yes' please provide details director/member/principal a member of any professional association?



4 Subcontractors/Subconsultants	
4.1 Does the company/firm engage or intend engaging in the future, any external sub consultants/sub contractors?	
4.2 Do you ensure they all hold their own Professional indemnity insurance?	
5 Associated companies	
5.1 Does the company/firm or any partner/director/member act on behalf of or undertake work for any other firm, company or organisation in which the company/firm or any partner/director/member has a financial interest?	Yes No
5.2 Does any other firm, company or organisation have a financial interest in the company/firm?	Yes No
5.3 Is cover required under this insurance for this work?	Yes No  If 'Yes' to 5.1, 5.2, or 5.3 give details of work carried out for and fees earned from the company/firm or organisation
5.4 Do you operate under any formal terms of engagement with the company/firm/organisation in 5.1 or 5.2 above?	Yes No
5.5 If you do not use any formal terms of engagement, please provide details of the arrangements you operate under	



#### 6 Fees

6.1 State the percentage of last year's gross fees and of the fees estimated for the forthcoming year (including those paid to subcontractors/subconsultants) payable in respect of:

	Last year %	Forthcoming year %
1 Auctioneering – fine art		
2 Auctioneering – livestock including horses		
3 Auctioneering – property		
<b>4</b> Building society/insurance work		
<b>5</b> Building surveying		
6 Energy performance certificates		
7 Estate agency – Commercial**		
8 Estate agency – Residential**		
9 Expert witness		
10 Land surveying		
11 Lending survey and valuation – Commercial**		
12 Lending survey and valuation – Residential**		
13 Letting agency – Commercial**		
14 Letting agency – Residential**		
15 Mortgage broking		
16 Non-lending survey and valuation – Commercial**		
17 Non-lending survey and valuation – Residential**		
18 Project co-ordination		
19 Project management*		
20 Property management – Commercial**		
21 Property management – Residential**		

<b>22</b> Quantity surveying						
<b>23</b> Rating/rent review – 0	Commercial**					
<b>24</b> Rating/rent review – F	Residential**					
<b>25</b> Setting out						
<b>26</b> Town planning						
27 Other						
6.2 For any category wh above, has fee income b from such category in th If Yes, please provide de	een earned ne last 10 years tails. oss fee income		derived from surv	eys or valuation	ns for lendi	ng purposes for the f
year period from and inc	cluding 2005:	2005	2006	2007	2008	2009
Surveying and valuing –	Residential	£	£	£	£	£
Surveying and valuing –		£	£	£	£	£
Total gross fees for all w		£	£	£	£	£
6.4 If fees are received in			ty surveying, Projo			
the last three years.  Start and	Total cont	ract	Fee received	Type of c	contract	Professional
the last three years.		:ract	Fee received		contract	
the last three years.  Start and		ract	Fee received		contract	Professional
the last three years.  Start and completion dates		ract	Fee received		contract	Professional
the last three years.  Start and completion dates		tract	Fee received		contract	Professional
the last three years.  Start and completion dates  1		ract	Fee received		contract	Professional
the last three years.  Start and completion dates  1  2		tract	Fee received		contract	Professional

<sup>\*</sup> Project management refers to fees where the proposer was responsible for appointing consultants or contractors in connection with the project works. Project coordination refers to fees where the proposer's customer or employer makes those appointments.

<sup>\*\*</sup> Residential/commercial refers to the end use/purpose of the property being inspected or valued.

6 Fees continued						
6.5 If fees are received in co with General insurance into activity, indicate FCA status authorised, Appointed repr Introducer appointed repre or other, explain below.	ermediary s, i.e. FCA resentative,					
6.6 Please provide an appro	oximate split	of the geogra	phic	al spread of the practice	's w	ork in the following categorie
	Central Lor Docklands	ndon and		Remainder of London and South East England		Elsewhere
Property management %			%		%	%
Surveying and valuing %			%		%	%
If the Proposer has previous questions 6.7 to 6.14 inclusi					itior	activities, please complete
6.7 Mile radius from office I	Percentage of	Surveys/Valu	ıatio	ons		
0-25 mile radius of office				%		
25-50 mile radius				%		
50+ mile radius				%		
6.8 If the practice regularly on work outside its immed geographical area, especia a 25-mile radius of its office extra controls are in place to sufficient knowledge of locother factors that may affecondition of the property in	iate Ily outside e(s), what to ensure cal values or ct the value/					

#### 6 Fees continued

# 6.9 Please provide a split for the last year of Surveying and Valuing fees declared under 6.1 together with the number of reports between the following:

Purpose	Residential		Commer	cial
	Fees %	No. of reports	Fees %	No. of reports
1 Valuation for lending purposes (excluding 2, 5, 6 and 8 below)				
<b>2</b> RICS Homebuyer Report or equivalent – with lending valuation				
<b>3</b> RICS Homebuyer Report or equivalent – with non-lending valuation				
<b>4</b> RICS Homebuyer Report or equivalent – with no valuation				
<b>5</b> Further advance valuations – for existing lender				
<b>6</b> Re-mortgage valuations – for existing lender				
<b>7</b> Asset valuations for balance sheet purposes or probate/divorce valuations				
8 Building Surveys (Structural) – with lending valuation				
<b>9</b> Building Surveys (Structural) – with non-lending valuation				
10 Building Surveys (Structural) – with no valuation				
11 For property investment funds				
12 Home Condition Report				
13 Other (please provide details below)				

#### 6 Fees continued

# 6.10 Please provide details of any valuations work performed during the last financial year in respect of any of the following:

	Fees £	No. of reports	Description of properties lender
Buy-to-let properties			
Property clubs			
New build or conversions for deve sub-prime products	elopers		
.11 Please provide details of the he last five years.	five largest residential va	aluations undertaken fo	r lending purposes in
Type/location of property	Year of report	Value of property	Name of lender
		£	
		£	
		£	
		£	
		£	
Average value of residential valua	tions undertaken in the la	st five years: £	
5.12 Please provide details of the ast five years.	five largest commercial v	aluations undertaken f	or lending purposes in the
Type/location of property	Year of report	Value of property	Name of lender
		£	
		£	
		£	

#### 6 Fees continued

6.13 Please provide details of the lenders for whom the practice has undertaken valuation work during the last three years and state the fee income for the last year.

Name of lender		Fee income
		£
		£
		£
		£
		£
6.14 Has the Proposer been removed from or refused admission to any	Yes	No
lenders' panels?	If 'Yes', please pro	ovide details below.
6.15 If the Proposer is a sole practitioner, describe the procedures in place to obtain a second opinion e.g. in respect of valuations/difficult properties.		
6.16 Is allocation of work to individual valuers controlled via a central process?	Yes If 'No' please exp	No plain below how the Proposer prevents the possibility of
		being exercised by external parties.
6.17 Please provide information on how the practice ensures that all staff and principals maintain their qualifications and ensure their knowledge is up-to-date.		

6 Fees continued					
6.18 Is the Proposer able to confirm that:					
i the standard of work undertaken by all fee earners is regularly audited and reviewed?	Yes	No			
ii no disciplinary action has been taken by any outside professional or regulatory body against any Principal or member of staff?	Yes	No			
iii written procedures or checklists are used for the professional services provided?	Yes	No			
iv contracts or terms of acceptance are evidenced in writing, specify the work to be undertaken and the extent of the Proposer's responsibility?	Yes	No			
v records are kept of all on-site visits, contracts, letters of engagement, client meetings and telephone calls?	Yes	No			
vi working papers, including survey and valuation files, are retained for at least six years?	Yes	No			
vii diary systems, registers or other procedures are in operation to ensure that deadlines (including those relating to rent reviews) are met?	Yes	No			
viii a formal review of working procedures is undertaken at least annually?	Yes	No			
ix satisfactory written references are always obtained for new employees and Principals?	Yes  If 'No' to any o	No If the above, give details below			

6 Fees continued		
6.19 Does the Proposer have:		
i a business relationship with or a financial interest in any mortgage broker or solicitor?	Yes	No
ii a referral fee or shared commission arrangement with a third party organisation?	Yes	No
iii procedures to establish the existence of incentives on new build and refurbishment properties, for example ensuring receipt of a CML Disclosure of Incentives Form?	Yes	No
iv controls to identify mortgage fraud?	If 'Yes' to ques please give de	No stions 6.19 i and 6.19 ii or 'No' to questions 6.19 iii and 6.19 iv, etails below.
7 Your clients		
7.1 Do you use standard conditions of engagement/contract?	If No, please p	no provide details:



#### 8 Gross fee turnover

### 8.1 State the gross fees received for the following years:

	Current year	Last completed financial year	Previous year
UK Law contracts			
EU Law contracts			
US Law contracts			
Other law contracts			
Total Gross Fee/turnover			
8.2 Within the past three years what is the approximate average fee you have received?	£		
8.3 Within the past three years what is the largest fee you have received?	£		
8.4 Please give details of what you regard as your speciality within your area of work.			



9 Risk management						
9.1 Does the company/firm operate any internal quality assurance systems?	Yes	No				
systems?	If 'Yes', please give details					
9.2 Does the company/firm always obtain satisfactory written references direct from former employers for the three years immediately preceding the engagement of any employee, director, partner, member or principal	Yes	No				
responsible for money, accounts or goods?						
9.3 Do all cheques drawn for more than £25,000 require two signatures?	Yes	No				
9.4 Is cash in hand and petty cash checked independently of the	Yes	No				
employees responsible?	At least monthly?					
	Yes	No				
	Additionally, w	vithout warning at least every six months?				
	Yes	No				
9.5 Are bank statements, receipts, counterfoils and supporting documents checked at least monthly against the cash book entries independently of the employees making cash book entries or paying into the bank?	Yes	No				
9.6 Are your annual accounts prepared and/or certified by an independent accountant or auditor?	Yes	No				
9.7 Are the responsibilities for authorisation of transactions, processing of transactions and completing transactions carried out by entirely separate employees/principals/directors/members?	Yes	No				



10 Claims and circumstances	
10.1 Has the company/firm suffered any loss or identified any potential loss during the past five years through fraud or dishonesty of any employee, director, members or principal?	Yes No  If 'Yes', give full details including amounts involved
10.2 Have any claims in respect of liabilities to be covered by the proposed insurance (successful or otherwise) been made against the company/firm or its present and/or past partners, directors, members?	Yes No  If 'Yes', give full details including amounts involved
10.3 Have all claims been notified to Insurers?	Yes No
10.4 Are any of the partners, directors or members or employees after enquiry, aware of any circumstances, allegations or incidents which may give rise to a claim against the firm(s) or its predecessors in business, or any of its present or former partners, directors or members?	Yes No  If 'Yes', please provide details



11 Current insurance		
11.1 Has any proposal for Professional indemnity insurance ever been declined by an insurer to whom you have applied?	Yes No If 'Yes', please provide details	
11.2 Do you currently have Professional indemnity insurance?	Yes No	
If 'Yes', please provide details		
date dd/mm/yy	oker Limit of indemnity £ any one claim/aggregate – please advise	Excess £ Premium £
11.3 Has the Proposer any other Professional indemnity insurance in force?	If 'Yes', state name of insurer and renewal date  D D / M M	
£		
12 Quotation requirements 12.1 Please advise your requirements	Limit of indemnity £	Excess £
12.1 r tease auvise your requirements	Limit of muenimity £	LACESS E



### 13 Declaration 13.1 Fair presentation of risk In order to comply with your duty of fair presentation of the risk you must provide us with any information that may influence us in the acceptance of this risk and the terms provided. If you are not sure if something is important or relevant you should tell us about it. Relevant information is something that could affect the terms of your policy or our decision to renew your policy. Before signing the declaration, AXA Insurance UK plc is part of the AXA Group of companies which takes please read the following your privacy very seriously. For details of how we use the personal **Data Protection Notice** information we collect from you and your rights please view our privacy policy at www.axa.co.uk/privacy-policy. If you do not have access to the internet please contact us and we will send you a printed copy. Please read this declaration • I/We confirm that the particulars given in this proposal form are a fair carefully and then sign below presentation of the risk that we wish to insure • I/We confirm that a reasonable search of information available to me/us has been undertaken and that the particulars given in this proposal form represent all relevant information known to me/us or that I/we ought to be aware of • I/We understand that if a fair presentation of risk has not been given then this insurance may not fully protect me/us in the event of a claim • I/We will tell you of any change to the details given before the start date of the contract, if any variation is required during the period of insurance and prior to each renewal. Signature of partner, director or member: X Date: **Print name: Position:** Please note: until we have confirmed that we have accepted this proposal, you are NOT insured under this policy.

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